

July 2023



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Disclaimer

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Company Highlights

Massive Market Opportunity

Nearly every OEM sourcing lidar – 6 programs expected in 2023 amount to 6-10 million unit volume opportunity

Differentiated Technology

Proprietary adaptive lidar uniquely enables key safety features – 120 patents

Capital Light, Scalable Business Model

High margin business model leveraging channel to minimize CAPEX / OPEX

Strategic Partner Validation

Continental HRL131 for mass production based on licensed AEye reference design and intelligent sensing platform

Experienced Management Team

Management team with extensive successful track record building automotive and semiconductor companies





6+ upcoming OEM nominations with 6M to 10M lidar units providing over \$5 billion gross revenue opportunity



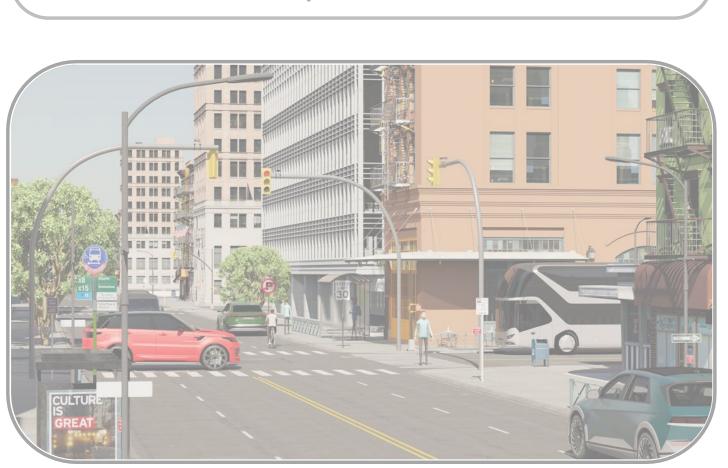


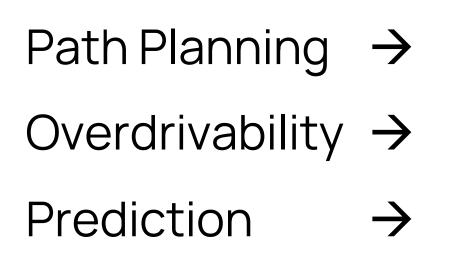
New Safety Features Enabled by Lidar

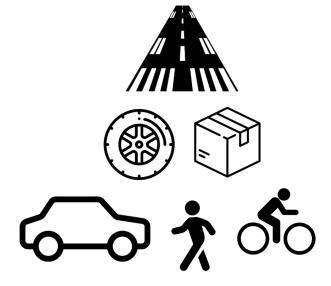
Automakers are integrating lidar to improve existing safety functions and release new safety features starting with highway autopilot



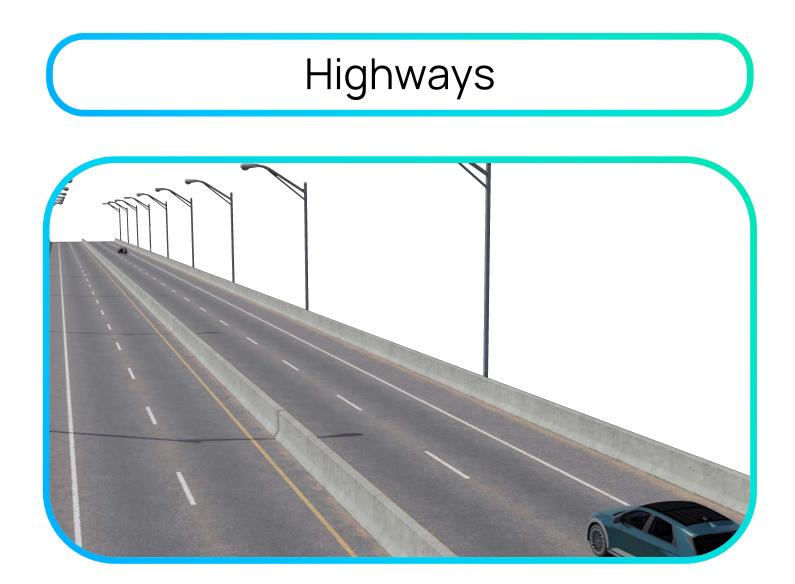








75m 150m **300m**



Detect Road Profile See Small Objects Identify Road Users







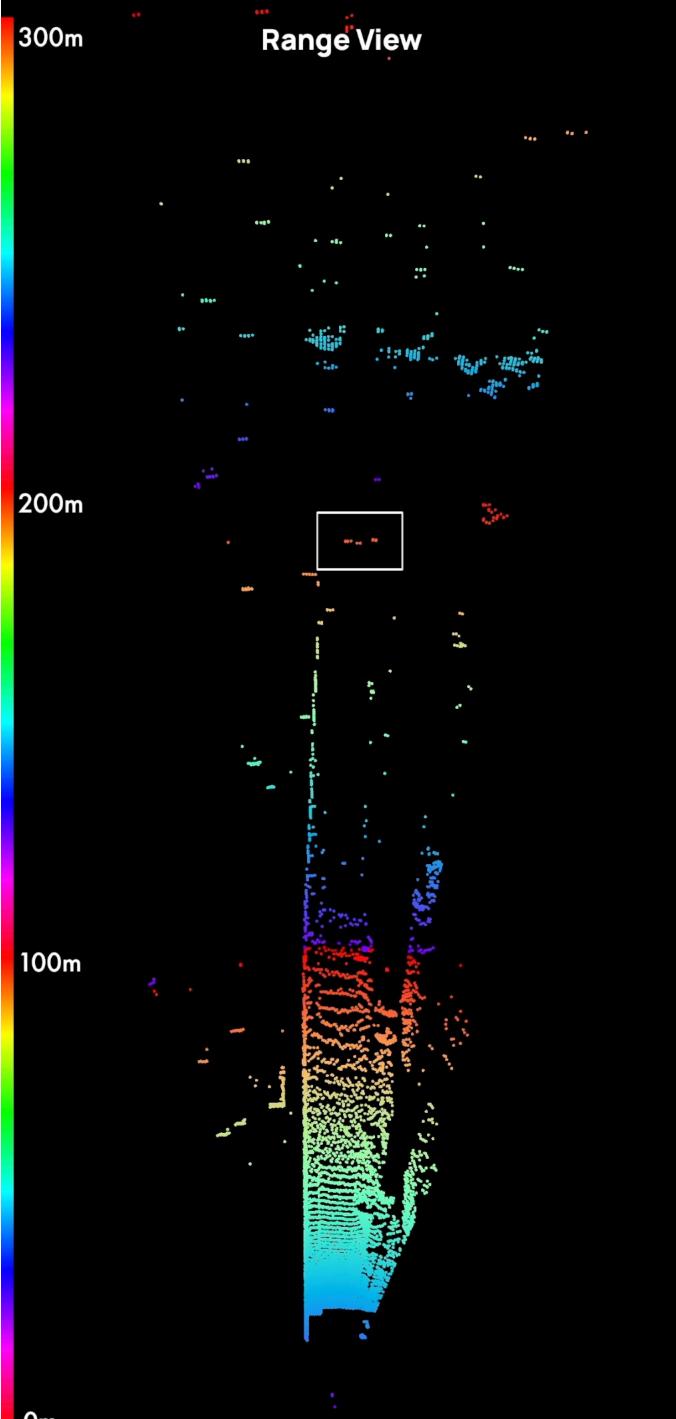
AEye Brings World-Class Performance Enabling maximum safety at 120+ kph (75+ mph)

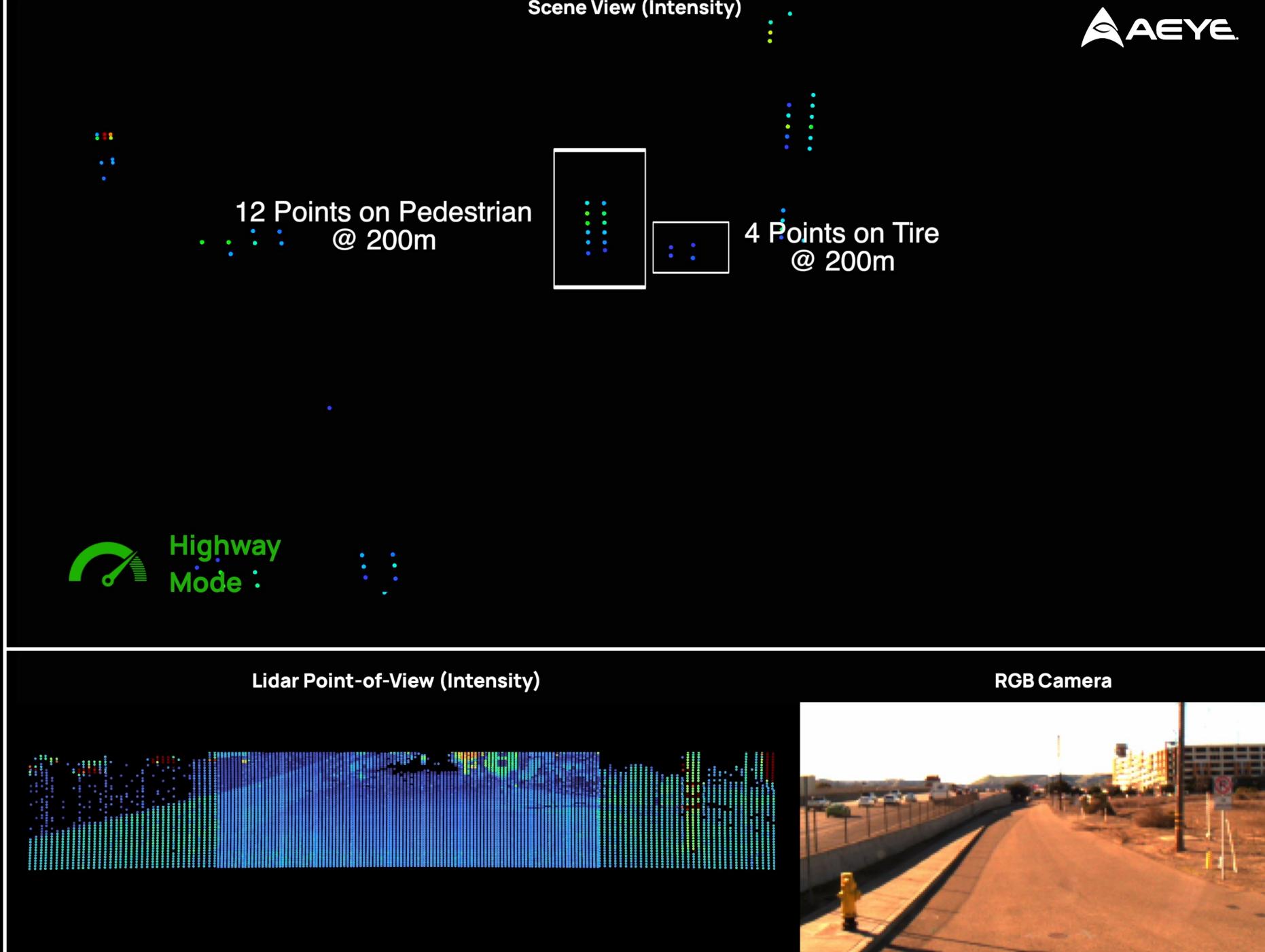
300+ Meters Road User Identification

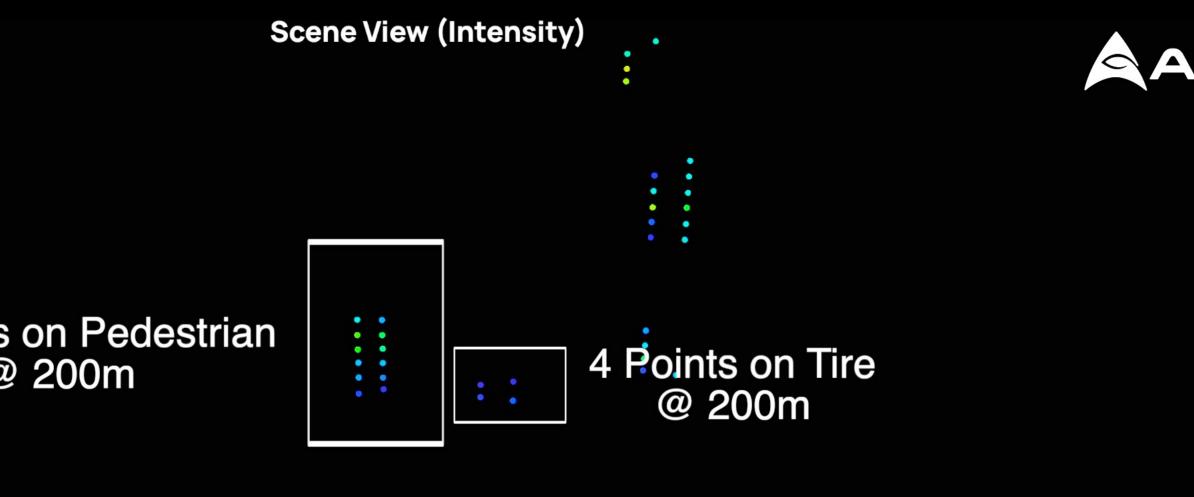
200+ Meters Small Object Detection

100+ Meters Road Profile Capability



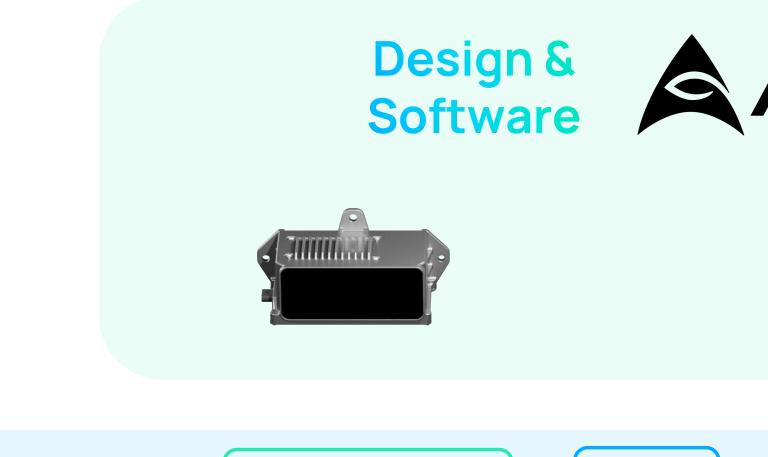






High Margin, Scalable Licensing Model

Addressing global demand with no production expenses, associated working capital, or direct product liability



Industrialization & Manufacturing





Lead AEye Customer

Vehicle Production



Licensing provides high scalability with:

- No production expenses (CAPEX/OPEX)
- No associated working capital needs
- No direct product liability & warranty
- High gross profit margins

No Current Lidar Partnership

Tier 1 production of 1m units requires an estimated:

- ~\$150m production expenses
- Large investment in working capital
- 15 years product liability & warranty
- 10-20% gross profit margin





Tier 1s





Strategic partnership validation with

Ontinental

advancing through design validation toward high volume production



AEye Leverages Continental's Lidar Heritage and Reach Embedding 4Sight within Continental's full stack ADAS offerings









Continental Manufacturing Ingolstadt, Germany



Continental Manufacturing New Braunfels, Texas



HRL131 Long Range Lidar

Range 300m@10% **Res** up to 0.05° **FoV** 128°H x 28°V





Strong Partners & Investors*





Ontinental *****











Investor Recap

Massive Market Opportunity

Multi-billion-dollar gross revenue opportunity in the coming years

Differentiated Technology

Intelligent sensor design that unlocks key customer feature sets

Capital Light, Scalable Business Model

Low investment, highly scalable model

Strategic Partner Validation

Market entry via Continental with opportunity for exponential growth with additional partners

Experienced Management Team

History of success in automotive and semis







Thank You!

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